



**WHERE INNOVATION MEETS DIVERSITY,
LEADERSHIP INSPIRES SUCCESS, AND
GLOBAL COLLABORATION DRIVES QUALITY.**



- Public Sector
- Amazon RDS Delivery
- Amazon QuickSight Delivery
- Well-Architected Partner Program



Company Background

Since our inception in 2015, we've not just risen—we've soared to become a vanguard in the tech industry. Collaborating with AllCode means partnering with a cadre of technical virtuosos, each driven by the singular mission to elevate your experience to unparalleled heights.

As an esteemed AWS Advanced Consulting Partner, we don't just participate in the AWS community; we lead it. Our clients enjoy the privilege of VIP access to AWS's coveted resources and funding, a testament to our thought leadership and commitment to excellence. We're not just consultants but visionaries dedicated to transforming your dreams into tangible, cutting-edge realities.

At the heart of AllCode lies a relentless pursuit of innovation and adaptation. We're a company that doesn't just keep up with the times—we set the pace. Our team is a powerhouse of knowledge, continuously advancing to deploy the most modern and efficient software development techniques.

For nearly a decade, our prowess has been unwavering. We've proven our mettle, dedication, and capacity to serve various organizations, from nimble startups to sprawling enterprises. AllCode is the catalyst for organizations seeking to refine their business processes, championing efficiency, sustainability, and the path to modernization.

Join forces with AllCode, where every cloud has a silver lining of innovation, and every partnership is a step toward the future.

Clients We Serve



Office Locations

Step into the world of AllCode, where our headquarters isn't just a location—it's a nexus of technological advancement in the illustrious San Francisco, California. Our presence in this hub of innovation is no coincidence; it's a strategic choice that places us at the epicenter of tech evolution.

Our global footprint extends far beyond our San Francisco base, with strategically positioned offices across the globe. In Colombia, India, and France, we've established key locations designed to bridge the gap between our North American clients and the rest of the world. This expansive network ensures that we're not just accessible; we're omnipresent—ready to serve you with a local touch, no matter where you are.

Number of Employees

AllCode is powered by a dynamic team of 69 professionals, each an expert in their respective fields including DevOps, software development, software architecture, software security, product management, and quality assurance. Our team's diversity and dedication are the driving forces behind our unwavering commitment to excellence.

Customer Profile

AllCode's customer profiles are a testament to our unparalleled expertise across diverse industries:

Healthcare Innovators:

- **SameSky Health:** Entrusted with their vision, AllCode engineered a HIPAA-compliant patient engagement platform on AWS, a cornerstone in their journey to secure a staggering \$25 million in funding from industry giants AWS and Salesforce.
- **ICANotes:** Our software engineering and DevOps mastery breathed life into the HIPAA-Compliant Behavioral Health EMR platform. From crafting a sophisticated patient form tool to a robust billing backend, and insightful Amazon QuickSight dashboards, AllCode is now steering ICANotes towards the future with Amazon Connect.

Fintech Frontiers:

- **TrueAccord:** AllCode's custom SaaS platform is the backbone for TrueAccord's client onboarding, ensuring seamless debt management. Our custom ETL platform, built on EKS, exemplifies PCI compliance. With TrueAccord's recent expansion via ERC's acquisition, AllCode is at the helm, navigating the migration of massive SQL Server databases to AWS with finesse.

Gaming:

- **URComped:** AllCode's DevOps and software development expertise catapulted URComped to SOC2 compliance, integrating AWS Control Tower and pioneering Infrastructure as Code with CloudFormation templates. We've seamlessly transitioned their Windows stack from Elastic Beanstalk to ECS, setting a new standard in gaming technology.

IoT Pioneers:

- **Electronics4ALL:** For a company crafting cutting-edge IoT devices yet new to the cloud, AllCode was the architect behind their AWS transformation. Our CloudFormation templates and bespoke software solutions empower Electronics4All to provide their clients with a vivid visualization of IoT data, connecting CloudMQTT with Amazon's elite services. The next leap? Transitioning to IoT Core for an even more integrated experience.

Certified AWS Advanced Consulting Partner

AllCode is the optimal consulting partner, yielding a wide variety of cloud certifications and possessing the skillset to help you deploy complex cloud solutions.



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AWS Funding for your Initiative

As an AWS partner, we can apply and receive funding for your projects with AWS to offset the project costs and cover AWS service fees.

AllCode can offer the following types of AWS funding:

- Proof of Concept - Up to 10% of your ARR
- Partner Initiative Funding - Up to 15% of your ARR
- Jumpstart - Up to 50% of the SOW - [Learn more here](#)
- Migration - [Learn more here](#)

Engagement with AllCode

As a premier Enterprise Cloud Consultant and Software development company, our reach extends beyond top notch maintenance and support contracts.

Our Philosophy on Engagement

To facilitate efficient, collaborative onboarding, this is how AllCode engages with new build clients. We begin by starting with the clients story. Then we build out an architecture from that story to implement into our build process. The client comes first and foremost. We understand that our role is to build not to dictate and we hold those lines firm throughout our build process.

1. Discover

Perform an analysis on the business.

2. LOI or SOW

Sign an agreement to begin work.

3. Scope

Determine and document project requirements.

4. Execute

Carry out project development.

What We Do Best



Cloud Services

We can help you pick the right cloud strategy for your business and migrate your technology to the cloud.

- Boosts Cost Efficiency
- Disaster Recovery
- Provides Flexibility



Application Development

We develop web and mobile cloud-native applications optimized to run at any scale.

- Design → Deploy
- 30+ iOS apps in App Store
- 35+ Android apps in Google Play



Big Data

We manage your organization's data that is too large and complex for traditional databases.

- AI and Machine Learning
- Consumer Digital
- Behavioral Heuristics



CTO as a Service

We analyze your business and create a detailed strategy for your company's technology.

- Fractional Leadership
- Technical Strategy
- Accelerate GTM



Testing Services

We offer a full range of testing services for both enterprise and custom applications.

- Test Source Code
- Test Output and Given Input
- Functionality Testing



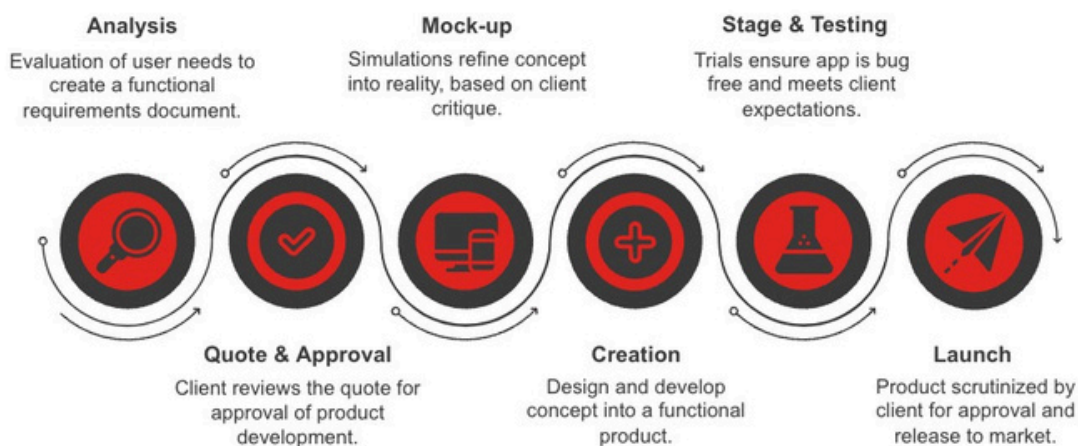
DevOps

Automate your entire cloud infrastructure using the latest tools and technologies.

- Support and faster fixes
- Team flexibility and agility
- Collaborative solutions

Since 2015, AllCode's user centered design, development, and deployment approach to software solutions has delivered robust digital experiences on iOS, and Android using our cloud computing services. We implement a proprietary development process for new builds that is unique and enables our team to drive our client's visions forward faster and more efficiently.

Software Development Life Cycle



We run our projects smoothly, leveraging an agile methodology. We have spent many years perfecting our strategy and we have found that Agile helps our clients feel most confident in our delivery and allows for creative iterations as well.

Discover What Sets AllCode Apart

As a certified Minority Business Enterprise (MBE) nestled in the heart of innovation, San Francisco, California, AllCode stands out not just for our location but for our commitment to diversity and local engagement. We're proud to be recognized as a San Francisco Local Business Enterprise (LBE), reflecting our deep roots and investment in the community we serve.

Executive Leadership That Drives Success

Under the visionary leadership of Joel Garcia, AllCode has been on an upward trajectory since 2015. Joel isn't just a founder; he's a trailblazer in the tech industry with a hands-on approach and a track record of success. His expertise spans across Contact Centers, Healthcare, VoIP, and cloud-based solutions, marking him as a leader who not only understands the present but is also shaping the future of technology.

Joel's journey through the tech landscape is marked by strategic scaling of start-ups leading to triumphant exits and significant roles at established software giants like Symantec. His executive prowess was further honed in San Francisco with pivotal roles at LiveVox (NASDAQ: LVOX) and Med-Vantage, culminating in its acquisition by IMS Health. With a solid foundation in Mathematics from Carleton College and executive insights from Stanford GSB Executive Education, Joel's leadership is the cornerstone of AllCode's excellence.

The Nearshore Model Advantage

Our experience at LiveVox wasn't just about building software; it was about creating a global team that transcends borders. We've established state-of-the-art development centers in Colombia, India, and France, harnessing the best talent worldwide. AllCode's nearshore model is our strategic advantage, allowing us to offer competitive pricing without compromising on quality. We ensure seamless communication and collaboration by operating within North American time zones, making us a partner that's always in sync with your business needs.

Meet the Team



Joel Garcia
CEO/CTO



Lydia Benham
Product Manager



Mike Alvarez
Technical Director



Nikhil Mohan
Project Manager



Sabine Henderson
Director of Operations



Hans Ospina
Technical Director



Andres Jaramillo
Technical Director



Notable AWS Projects



AllCode's collaboration with TrueAccord is a paradigm of technological synergy and innovation. As a strategic partner, AllCode brings a wealth of expertise in engineering leadership, software development, project management, DevOps, and QA resources.

The centerpiece of this partnership is the data integration platform AllCode has masterfully delivered. This platform is the conduit through which TrueAccord seamlessly communicates with its clients, handling sensitive data related to debt management such as Placements, Closures, Returns, and Payments.

Crafted with precision, the system is architected to be PCI-compliant, harnessing the power of AWS's most robust technologies:

- **DocumentDB** for NoSQL database services
- **ECR and ECS** for container registry and compute power
- **EKS** for orchestrating Kubernetes container management
- **Lambda** for serverless computing
- **RDS** for relational database services
- **S3** for scalable storage solutions

The software's backbone is written in Java, known for its reliability and scalability, while the user interface is crafted with React, ensuring a responsive and intuitive user experience. Kubernetes is utilized to launch pods and jobs, showcasing AllCode's prowess in modern container orchestration.

AllCode's responsibility extends to the critical OnCall operations, leveraging Kibana for data visualization, DataDog for monitoring and analytics, and VictorOps for incident management, ensuring that TrueAccord's platform operates flawlessly around the clock.

This project is not just a testament to AllCode's technical acumen but also a showcase of their ability to deliver complex, compliant, and cutting-edge solutions that drive the success of their partners.

Reference & Experience

True Accord

James Sotelo, Lead PM

- Contact: sotelo.jim@gmail.com or (562) 508-9815
- Based in San Francisco, CA
- Project Scope: A technical engagement of building sophisticated ETL for their collection business to process inbound and outbound files on AWS.
- Contract Length: 5 years (still in progress)
- <https://www.trueaccord.com/>



Get in touch to learn more

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